About Us

Some businesses sell servers. We build the foundation that keeps businesses running. At Ultimate Infolink Services, we have carved out a reputation as one of Nairobi's most trusted names in enterprise server solutions and data centre hardware, and we wear that reputation proudly. Walk into our offices at Rahimtullah Trust Building, 2nd Floor, Room 28B along Moi Avenue in the heart of Nairobi's CBD, and you will find a team that genuinely loves what it does and knows it inside out.

Our clients range from fast-growing startups building their first server rooms to large enterprises and government institutions managing complex, high-availability data centre environments. What they all have in common is that they trust us to get it right. That trust is not taken lightly. It is earned through product expertise, honest advice, and a commitment to delivering real value on every single order.

What We Do

We are authorised dealers of enterprise servers and hardware from two of the most respected names in the industry: **HP (Hewlett Packard Enterprise) and Dell Technologies.** These are not brands we simply resell. These are platforms we understand deeply, having worked with them across a wide range of deployment scenarios. From rack and tower servers to the accessories that keep those servers performing at their best, our product portfolio is built around one goal: giving you exactly what your business needs to run faster, smarter, and without interruption.

HP (Hewlett Packard Enterprise): Built for the Businesses That Cannot Afford to Stop

HPE has long been the benchmark for enterprise server reliability, and the ProLiant series is the clearest proof of that. Models like the **DL380, DL360, and ML350** are not just popular because they look good on paper. They are popular because they work, day after day, year after year, in some of the most demanding environments imaginable. HPE's iLO (Integrated Lights-Out) remote management technology gives your IT team full visibility and control over every server in your environment, whether they are sitting in the same room or managing infrastructure from across the city.

For data centres, virtualisation workloads, cloud-adjacent deployments, or mission-critical applications where downtime is simply not an option, HPE ProLiant servers are the choice we

confidently recommend. And as authorised dealers, we ensure that every unit we sell is genuine, supported, and ready to perform.

Dell Technologies: The World's Most Trusted Data Centre Workhorse

If there is one server line that has earned its place in nearly every serious data centre on the planet, it is the **Dell PowerEdge**. The R750 and R650 rack servers bring extraordinary compute power without wasting a millimetre of rack space. The T550 tower is a beast in its own right, delivering the kind of performance that most businesses never outgrow. What makes Dell stand out is not just raw power, it is manageability. Dell's OpenManage platform and integrated Lifecycle Controller make it genuinely easy to deploy, monitor, and maintain your server fleet at any scale.

We stock Dell PowerEdge servers suited for ERP hosting, database-heavy applications, high-availability clusters, and virtualised environments. If your business is serious about performance and uptime, Dell PowerEdge paired with our expert guidance is a winning combination.

Rack Servers and Tower Servers

Not every business looks the same, and neither does its infrastructure. That is why we stock both rack and tower form factors across our HPE and Dell ranges.

Rack servers are the preferred choice for structured data centre environments where space, density, and scalability are everything. Slotting neatly into standard 19-inch racks, they let you pack enormous computing power into a compact, organised footprint. Tower servers, on the other hand, are ideal for businesses that want serious computing muscle without the overhead of a full rack setup. They stand independently, fit naturally in office environments, and offer a straightforward path to enterprise-grade performance without complexity.

Whatever your environment looks like today or wherever you are heading tomorrow, we have the right form factor, the right configuration, and the right price to match.

Server Accessories and Upgrades

A server is only as capable as its weakest component. That is a reality we take seriously. Beyond selling full server units, we stock a complete range of certified accessories and upgrade components that give your existing hardware a new lease on life or take a brand new deployment to its full potential from day one.

RAM Upgrades

Memory is almost always the first thing a growing server environment runs out of. We supply DDR4 and DDR5 ECC RAM modules built specifically for enterprise servers, available in capacities and speeds that align precisely with HPE ProLiant and Dell PowerEdge specifications. Whether you are scaling up for virtualisation, pushing through heavy database queries, or handling high-concurrency applications,

the right RAM upgrade delivers an immediate, measurable performance boost. We make sure what you buy fits and works perfectly, no guesswork involved.

SSD and HDD Storage

Storage is where data lives, and enterprise storage needs to be fast, durable, and dependable around the clock. We carry NVMe and SATA SSDs for workloads that demand ultra-low latency and serious read and write speeds. We also stock enterprise-grade SAS and SATA HDDs for high-volume, cost-efficient storage needs such as archiving, backup, and tiered storage architectures. Every storage component we sell is server-certified and built for continuous 24/7 operation in production environments. This is not consumer-grade hardware wearing an enterprise label. It is the real thing.

Network Interface Cards (NICs)

Your server can have all the compute and storage in the world, but if the network is a bottleneck, nothing else matters. We supply enterprise NICs supporting 1GbE, 10GbE, 25GbE, and 40GbE connectivity to match the throughput demands of your network fabric. From basic single-port cards to dual-port adapters designed for link aggregation and full redundancy, our NIC inventory is well-stocked and ready for deployment across HPE ProLiant and Dell PowerEdge platforms.

SFP Modules

SFP modules are the small but mighty components that tie your servers and switches together. We carry a full range of SFP, SFP+, and SFP28 transceivers supporting both copper and fibre optic connections across short-range and long-haul distances. Whether you are running a compact on-premise setup or a sprawling multi-floor network, we have the right transceiver for the job, tested for compatibility and sourced from trusted suppliers.

Why Businesses Choose Us

Enterprise IT procurement does not have to be frustrating. At Ultimate Infolink Services, we have worked hard to make the process as straightforward and transparent as possible. You talk to people who know the products. You get honest recommendations that prioritise your needs, not our margins. And you walk away with hardware that actually fits your environment.

We are right here in Nairobi's CBD, making us easily accessible for walk-in consultations, product viewings, and quick turnarounds. Corporate organisations, financial institutions, government agencies, SMEs, and IT resellers all come through our doors because they know they will leave with the right product, the right support, and the right price.

We do not just sell products. We help you build solutions, and that distinction makes all the difference.

Come See Us

Location: Rahimtullah Trust Building, 2nd Floor, Room 28B, Moi Avenue, Nairobi CBD

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Our Brands: HP (Hewlett Packard Enterprise) and Dell Technologies

Powering Business. Building Infrastructure. Delivering Trust.